

# DivFood

# Overview of Vanderbijlpark Site



**Warehouse**

**Diversified Assembly  
& Components**

**Foodcan Ends**

**Foodcan Assembly**

**Printing**

**Coating**

**Coil Shear Factory**

**Shared Services**

**You are here**

# Vanderbijlpark Site (key statistics)

<b>Plant commissioned</b>	1952
<b>Stand size</b>	140 830 m <sup>2</sup>
<b>Area under roof</b>	85 208 m <sup>2</sup>

## **Total Employees (permanent) excl temps & contractors**

2011 (Aug)	789
2010 (Nov)	806
2009 (May)	871
2008 (May)	837
2007 (May)	830
2006 (May)	915



## **Production lines**

Coil Shear	3
Printing & Coating	15
Food can Components	32
Food can Assembly	8
Diversified Components	44
Diversified Assembly	12



## **Production Volume**

2011	3 bn units
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## **Organised labour**

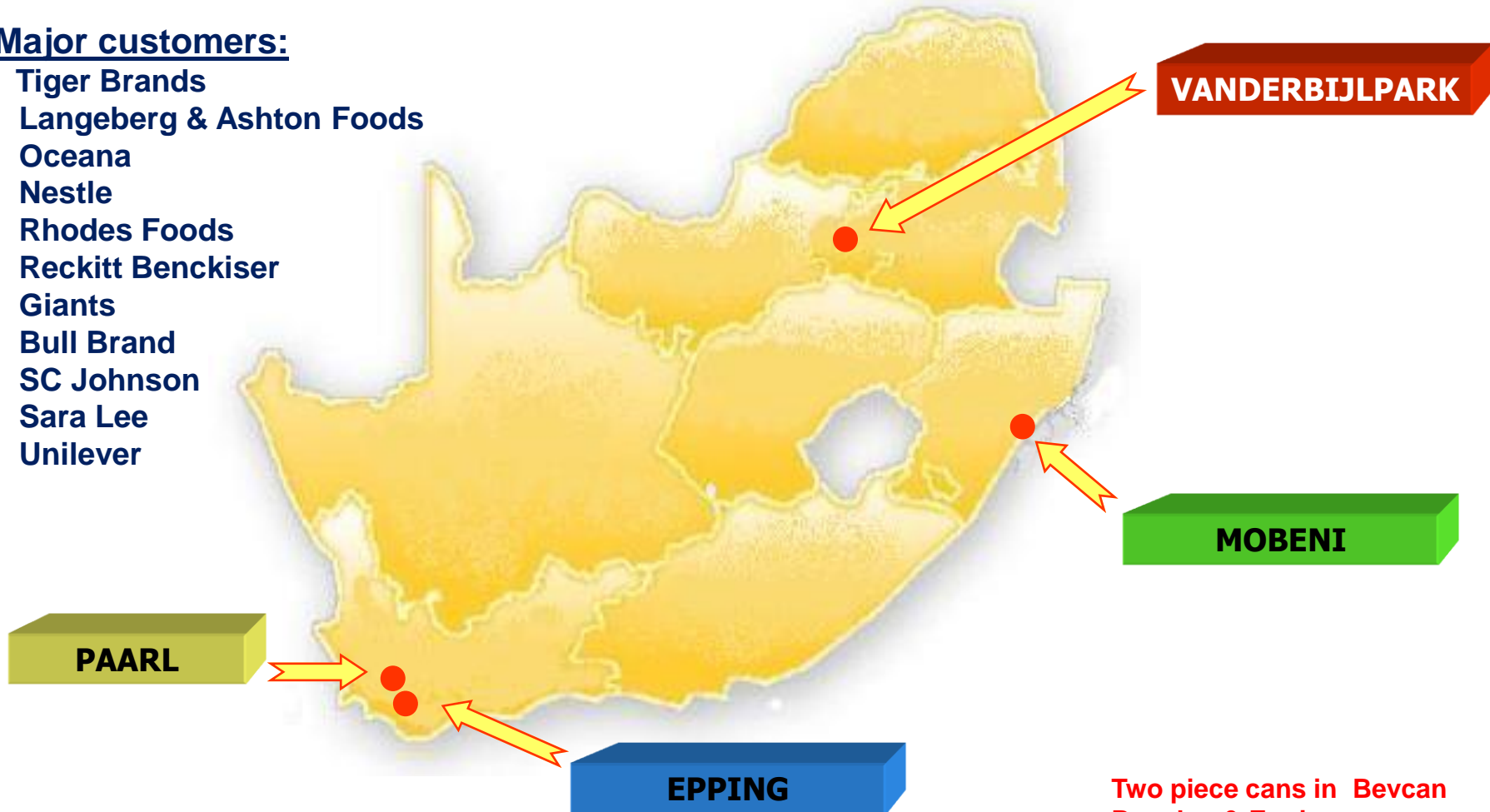
2 recognised unions (Numsa, Solidarity)



# DivFood: Production Facilities & Customers

## Major customers:

Tiger Brands  
Langeberg & Ashton Foods  
Oceana  
Nestle  
Rhodes Foods  
Reckitt Benckiser  
Giants  
Bull Brand  
SC Johnson  
Sara Lee  
Unilever



Two piece cans in Bevcan  
Rosslyn & Epping

# Food Cans



# Aerosol Cans



# Shaped Aerosol Cans



# Aluminium Bottles



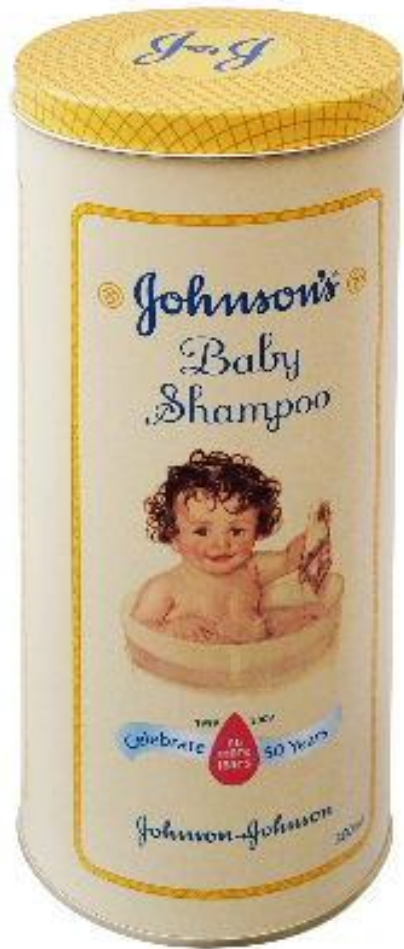
# Paint Cans



# Polish Cans



# Promotional Tinware



# Other General Products



# Metal Packaging Market

Major Categories	Nampak	Local Competition	Imports
2 Piece Food	100%	0%	0%
3 Piece Food	75%	15%	10%
Tinplate Aerosols	82%	0%	18%
Aluminium Aerosols	62%	0%	38%
Paint	70%	30%	0%
Polish	95%	5%	0%
Fuels & Lubes	100%	0%	0%

# DivFood : Key Strengths

- **High barriers to entry**
- **R&D support**
- **Capacity and size, with diversity of range**
- **Technologically advanced**
- **2- piece can format (integrity and cost)**

# Growth Opportunities

- **Grow in new markets:**
  - **Monobloc Aerosols**
  - **2-piece cans (vegetable, fish, and possibly fruit )**
  - **Components for own cans and exports**
- **Expand to rest of Africa (short-term) and other chosen areas (medium-term)**

# Major Projects

- **Done:**
  - **Monobloc aerosols line 4**
  - **Billhoefer coating lines**
  - **Two piece food can line**
  
- **Underway:**
  - **73mm food end line**
  - **5 colour printing line**
  - **Monobloc aerosol line 5**

# END O MAT PROJECT

# Old 314 Presses



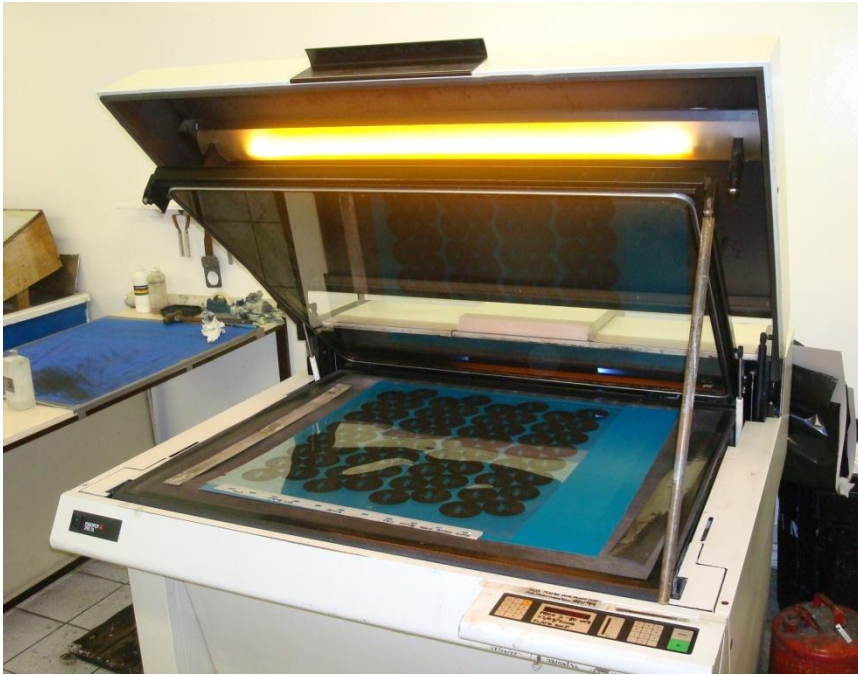
# END O MAT Line



# END O MAT Line



# PRINTING MODERNISATION PROJECT



**Old plate making equipment. Film to operate is becoming obsolete. Quality at risk.**



**New CtP technology**

# Printing Line



Old printing technology



The multi colour printing line

# Nature of Print Modernisation



**Old Technology** relies on the printer for colour control and quality.



**New technology** is automated and computer controlled ensuring quality.

# MONOBLOC AEROSOL PROJECT

# 5<sup>th</sup> Monobloc Aerosol Can Manufacturing Line



# Semi-Automatic Aerosol Can Packing System



# Thank you